

Enabling

ETHERNET
SERVICES

in the Metro Network & First Mile

***Examining the development of
standardisation for Metro Ethernet
services and the resulting impact on
commercial take up ...***

Colin Evans

Director Business Development & Marketing

Native Networks

colin.evans@nativenetworks.com

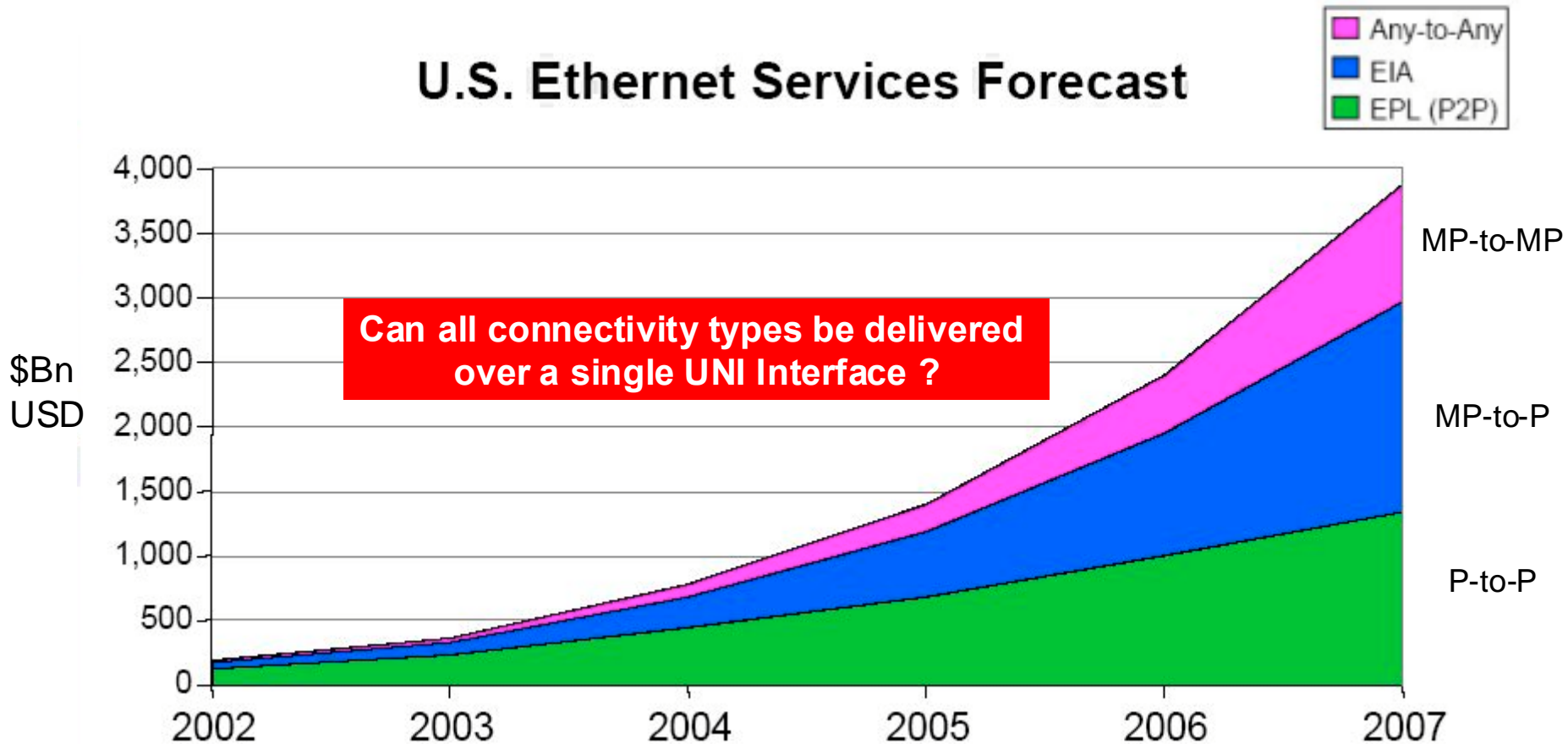
Agenda

- Metro Ethernet Overview
 - Value, Simplicity, Scalability
- Metro Ethernet Forum
 - Overview
 - Standardisation Activity
- Commercial Take-up
- Conclusions

Metro Ethernet Overview

Metro Ethernet Market

U.S. Ethernet Services Forecast



Source: Yankee Group - Aug 2003

The Ethernet Advantage - Value



- **Reliable and “less expensive”*** alternative to Leased Line communication networks
- **Allows Enterprises to deploy new applications quickly and easily with minimal capital investment**
- **Leverage existing human capital – no new training is required – build on in-building communication skills**

* Perception/expectation or reality?

Value of Metro Ethernet to Enterprise

- **Drive down capital and operational costs through:**
 - Ethernet and optical components technology progress curves
 - Network simplification
 - More efficient bandwidth procurement
- **Increase reliability over the long run because of:**
 - Network simplification
 - Architectural stability
 - Topological flexibility to mesh sites
 - Broader variety of affordable protection schemes
- **Better support of high-b/w or low-latency applications, like:**
 - Streaming media, distance learning, videoconferencing, imaging
 - Packetized voice applications
 - SANs/Disaster Recovery

Metro Ethernet Applications

- Corporate LAN Interconnection
- Multi-application Transport
- Metro Virtual Private Network
- Point-to-Point High Speed Connectivity
- Network Attached Storage
- LAN Video/Video Training
- Pre-press
- CAD/CAM
- Backup Applications
- Medical Data Transfer
- Imaging
- Network Tape Backup and Restore
- Scientific Modeling
- Streaming Media
- Server Backup
- Back-end Server Applications
- Storage Applications (iSCSI)
- Disaster Recovery

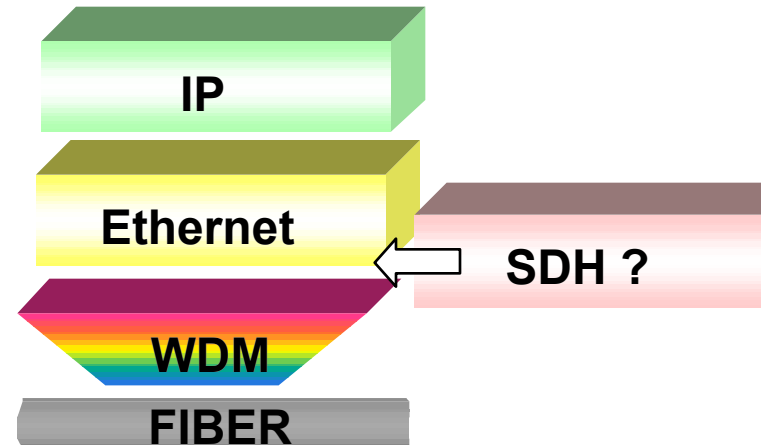
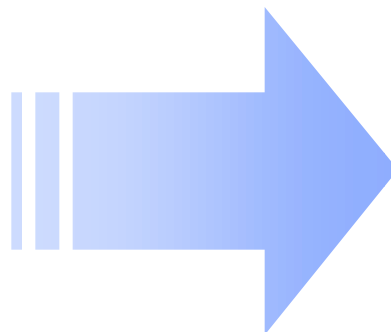
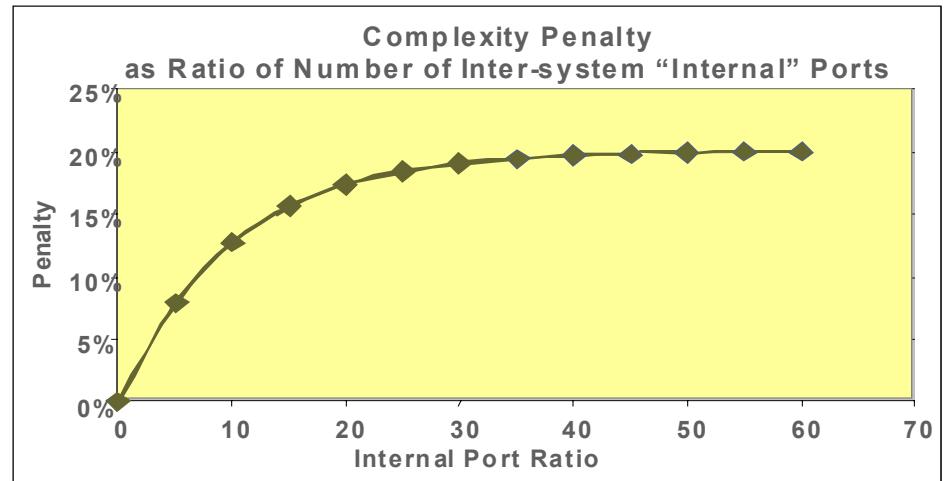
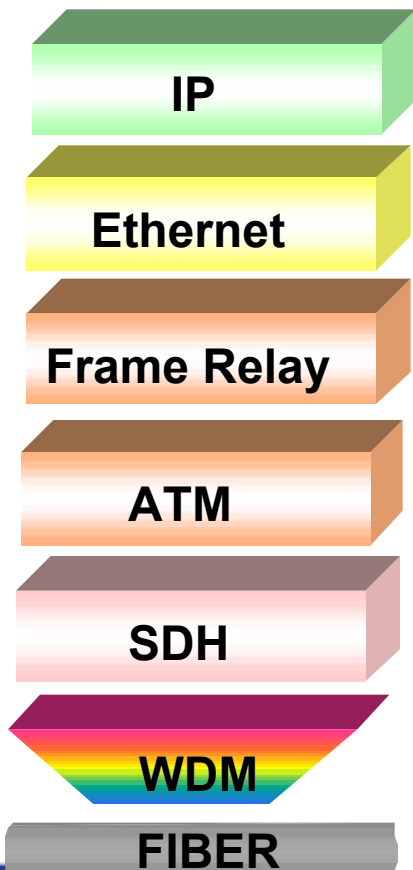
The Ethernet Advantage - Simplicity



- Flexible, reliable, high-capacity solution simplifies network architecture
- Transparent transport reduces the complexity of engineering and network management
- Customer Network Management features enterprise managed private MAN

Simplified Metro Networks

Layer 1/2 (and 3) convergence, Ethernet simplicity, and extension of LAN technology into MANs/WANs means fewer platforms, operational simplifications and lifecycle stability that cut costs and free up IT staff for more strategic tasks.



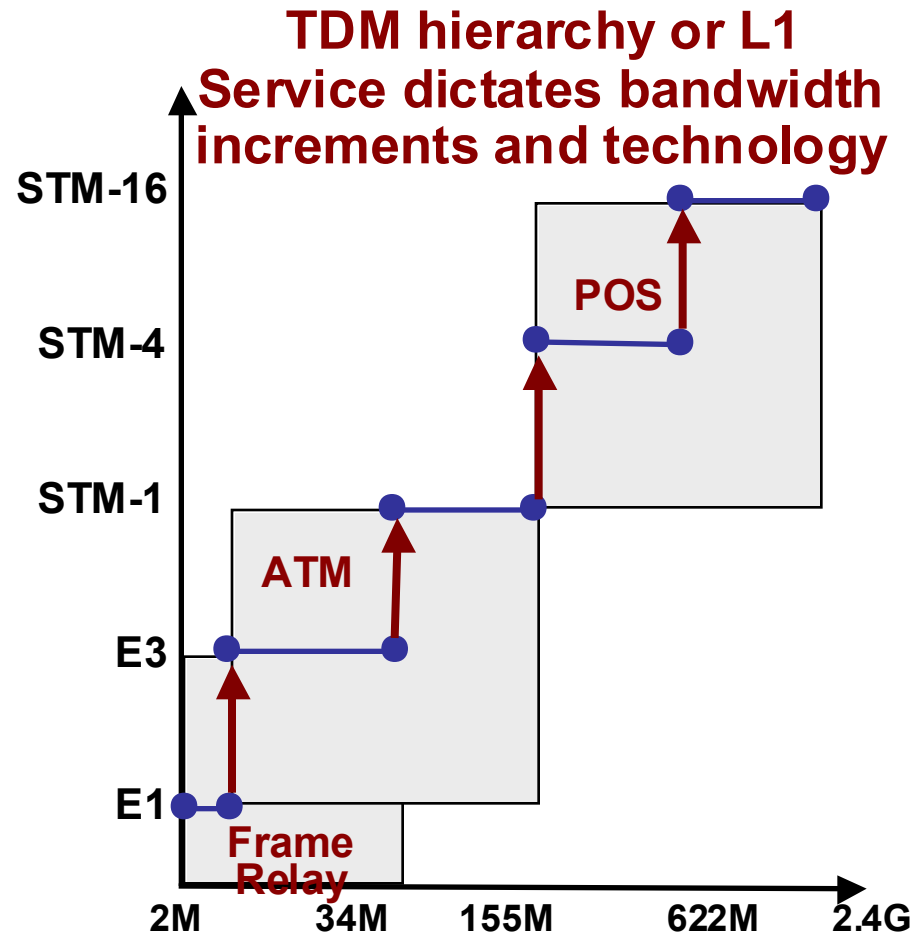
The Ethernet Advantage - Scalability

- Simple migration to higher performance levels – from 10 Mbps to 1 Gbps and beyond
- Clear migration path – leverage existing Ethernet protocol
- Provides scalable connectivity by site, bandwidth on demand
- Supports expansion without disruption

Let's look at TDM Services

Inflexible Bandwidth Scalability

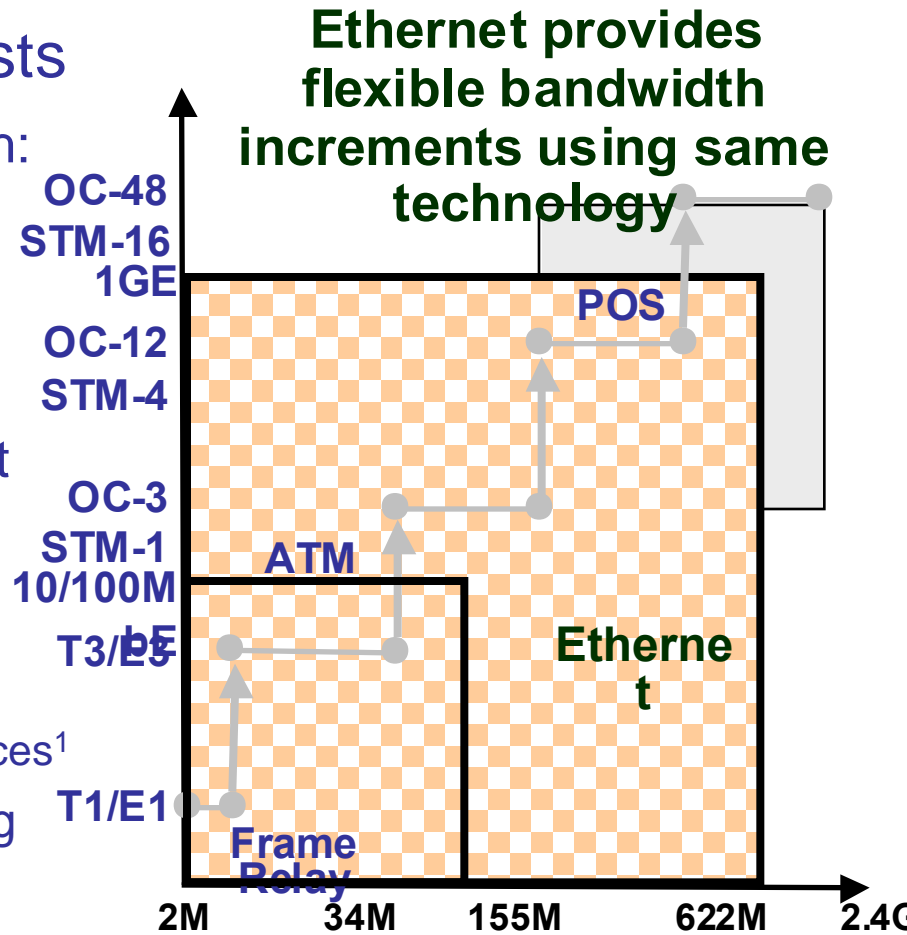
- Increasing non-Ethernet service bandwidth often requires:
 - New service (step function)
 - E1]E3, FR]ATM
 - New hardware
 - new interface or equipment
 - New service provisioning
 - different protocols / technologies
- Often resulting in:
 - Oversubscribing to meet growing bandwidth needs



Scalable Ethernet Services

Flexible Bandwidth Scalability Costs

- Increasing Ethernet service bandwidth:
 - Requires just bandwidth provisioning
 - Provision only amount of BW needed
- Same protocol for LAN and MAN
- Lower OpEx and CapEx with Ethernet
 - 25-40% lower cost than
 - TDM, Frame Relay, ATM interfaces¹
 - 10x lower cost
 - than high speed SONET/SDH interfaces¹
 - Easier and less costly to meet growing bandwidth needs



¹ Source: Network Strategy Partners, LLC

Benefits to the End-User

- Ethernet is Ubiquitous in The LAN
- Easy-to-use, “Plug-and-Play” Technology
- No Rigid Bandwidth Limitations
- Guaranteed Bandwidth with Ability to Burst
 - Committed Information Rate (CIR)
 - Peak Information Rate (PIR)
- Significant CPE Cost Savings

Benefits to the Service Provider

- **Multiple Revenue Streams from Single Interface**
 - Ethernet Internet Access
 - Ethernet Private Line (E-LINE)
 - Ethernet Virtual Private Line (E-LAN)
 - Virtual Private LAN Service
 - Ethernet Access/interworking to ATM & Frame Relay
- **Greater Revenue Potential - Granular Bandwidth**
- **Lower Capital Costs**
- **Lower Operations Costs**
- **Higher Customer Retention**

Metro Ethernet Forum Overview & Activity

Metro Ethernet Forum Mission

Accelerate adoption of Optical Ethernet
as the technology of choice
in metro networks worldwide



MEF Priorities and Scope

- The primary priorities of the MEF are to define:
 - a. **Ethernet Services** for metro transport networks
Such services shall be delivered over native Ethernet-based Metro networks and could also be supported by other transport technologies.
 - b. **Carrier-class Ethernet-based metro transport technologies** by specifying *architecture, protocols and management* for Ethernet-based metro transport networks
- The secondary priorities of the MEF are (when deemed necessary) to define:
 - a. Work to be done by other organizations on other transport technologies (liaison activity)
 - b. Non-Ethernet interfaces, if not defined by other organizations.

MEF Membership

Membership is Growing...

As of 6/12/03

- ADC
- Agere Systems
- Agilent Technologies
- Alcatel
- AMCC
- Appian Communications
- Atrica Inc.
- Avaya, Inc.
- Axerra
- BellSouth
- Ciena Corp.
- Cisco Systems
- Coriolis Networks
- Corning
- Corrigent Systems
- Crosswave Communications, Inc.
- Ensemble Communications
- Ericsson AB
- Extreme Networks
- Foundry Networks
- France Telecom R&D LLC
- Fujitsu Network Communications
- Harmonic
- Hatteras Networks, Inc.
- Hitachi America, Ltd
- Huawei Tech Co. Ltd.
- Industrial Technology Research Institute
- Internet Photonics, Inc.
- JDS Uniphase
- Juniper Networks
- KDDI R&D Laboratories, Inc.
- Korea Telecom
- Lantern Communications, Inc.
- Lucent Technologies
- Luminous Networks, Inc.

MEF Membership

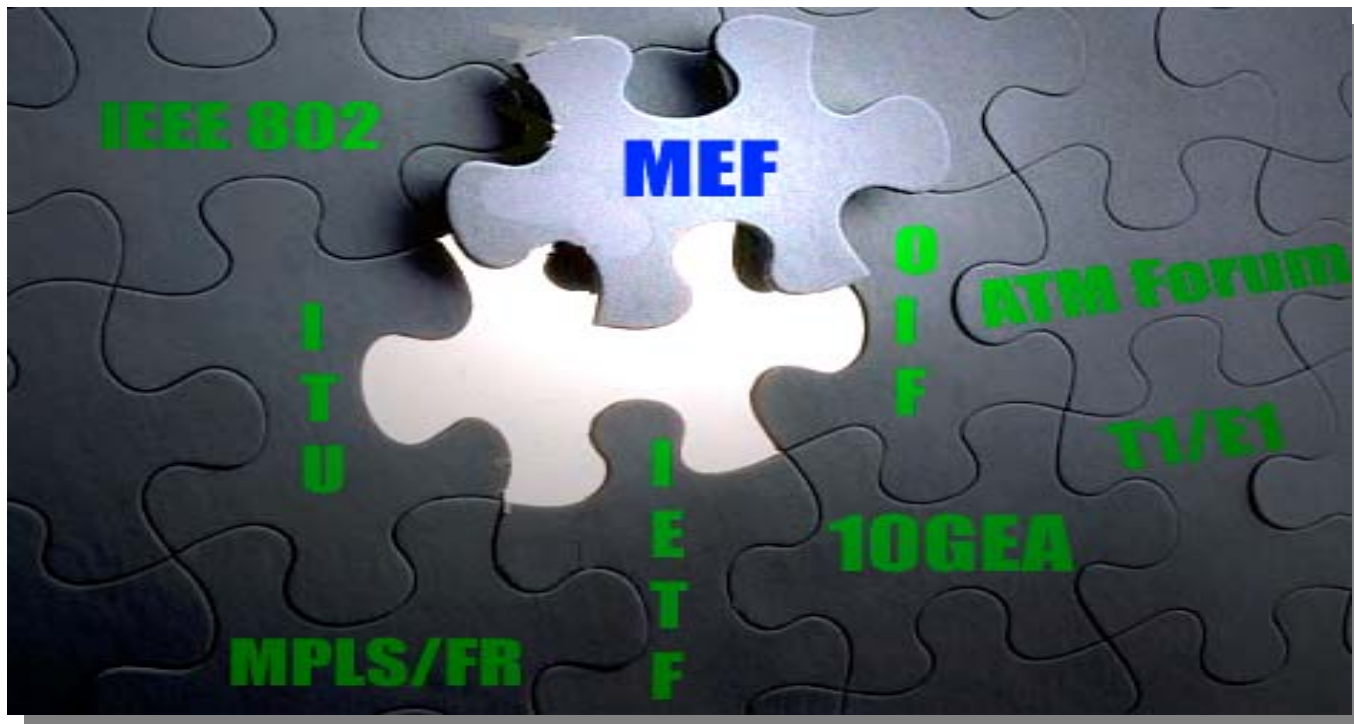
Membership is Growing ...

As of 6/12/03

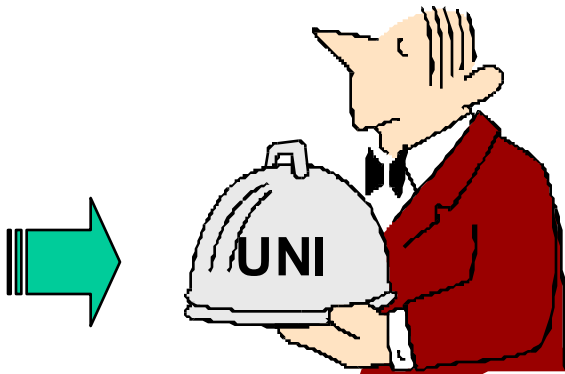
- Lycium Networks
- Mahi Networks
- MetNet Communications, Inc.
- Mindspeed Technologies
- Native Networks
- NEC Corp.
- Nortel Networks Corp.
- NTT Advanced Technology Corp.
- PMC-Sierra
- Procket Networks
- Raza Microelectronics
- Redux Communications
- Riverstone Networks
- Rockefeller Group
Telecommunications Services, Inc.
- SBC Communications, Inc.
- Scientific Atlanta
- Siemens A/G
- SII Network Systems
- Spirent Communications
- Telcordia Technologies
- Telesyn
- Terabeam
- TiMetra Inc.
- T|Pack A/S
- UNH- InterOperability Lab
- UTStarcom
- Verizon Communications
- Vitesse Semiconductor
- Vivace Networks, Inc.
- Zarlink Semiconductor
- ZTE Corporation

Approach to Technical Standards

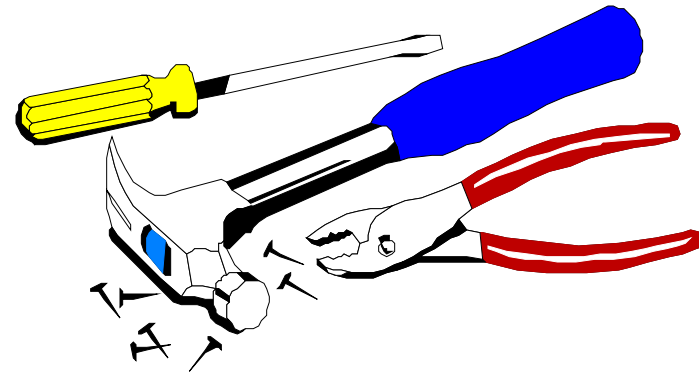
Build on existing standards work from other industry bodies – MEF only fills the technical gaps for Metro Ethernet Services



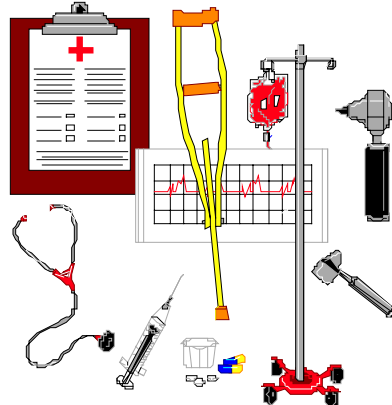
Ethernet Services Standardization



Services
Metro Ethernet Forum



Network Implementation
IEEE 802.x, ITU-T and IETF
PPVPN



OA&M
Metro Ethernet Forum

Main Technical Work

- Ethernet Service Technical Specifications
 - E-Line and E-LAN Services
- User Network Interface definition (UNI)
- Transport Networks Features
 - Protection – sub 50 millisecc resiliency
 - QoS – foundation of end-to-end SLA's
 - NNI – Ethernet hand-off between carriers
- End-to-end management
 - OAM&P – Carrier-class management

MEF Technical Work Dash Board

MEF Technical Committee

Conformance & Performance

Test Area

Process Ad-Hoc

TC Rules and Procedures

Management Area

OAM&P

Ethernet Services OAM d4

EMS Mgmt

EMS Requirements d1

EMS-NMS If

EMS-NMS Information Model d3

Architecture Area

MEN Architecture

MEN Architecture FW Part 1 d1
MEN Architecture FW Part 2
MEN Architecture FW part 3
MEN Architecture FW part 4
MEN Architecture FW part 5

UNI

UNI Requirements d2

UNI Framework d3

UNI PVC IA d1

EI-NNI

EI-NNI TS d1

Protocol & Transport Area

QOS

QOS Framework d2

Protection

Protection Requirements d3

Protection Framework d3

MPLS Protection IA d1

EoS

EoS IA d1

NI-NNI

MPLS NI-NNI D1

EMF

Services Area

Ethernet Services

Ethernet Services Model d4

Ethernet Services Definitions d2

TM

Traffic Performance Parameters d3

CES

CES Requirements d2

Legend

Gray Color = Not Approved Project

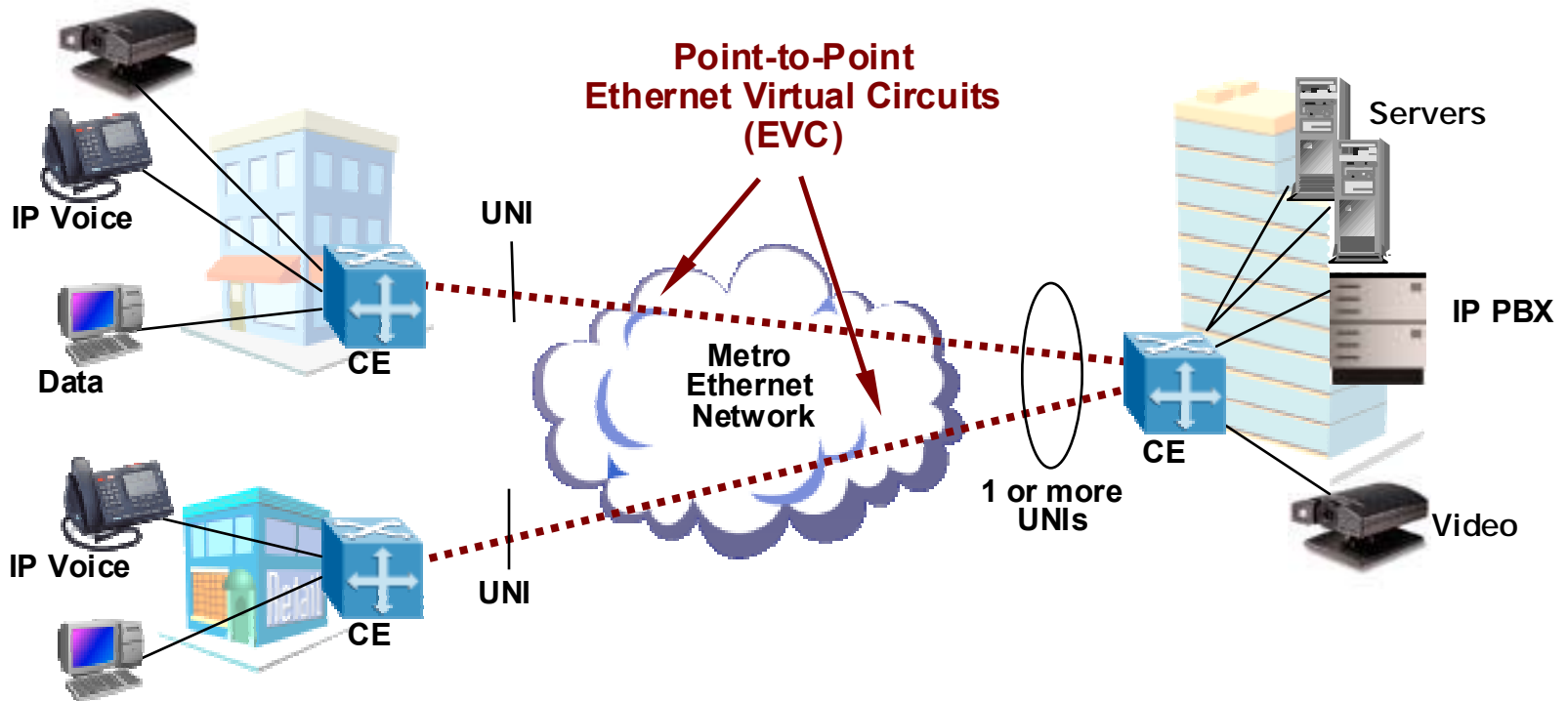
Orange Color = Approved Project

Blue Color = Draft Status

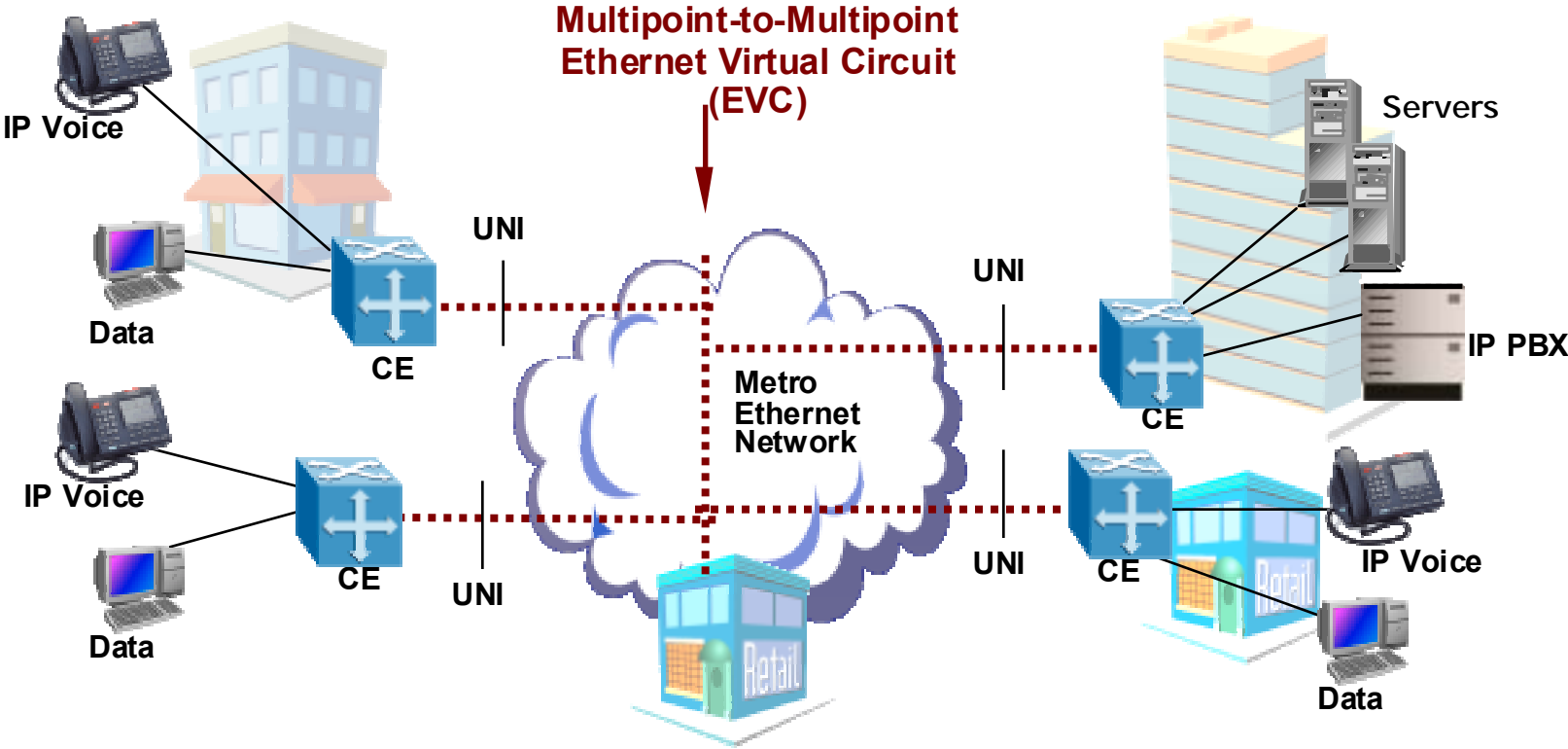
Green Color = Approved Standard

Red Color = Sent to Ballot

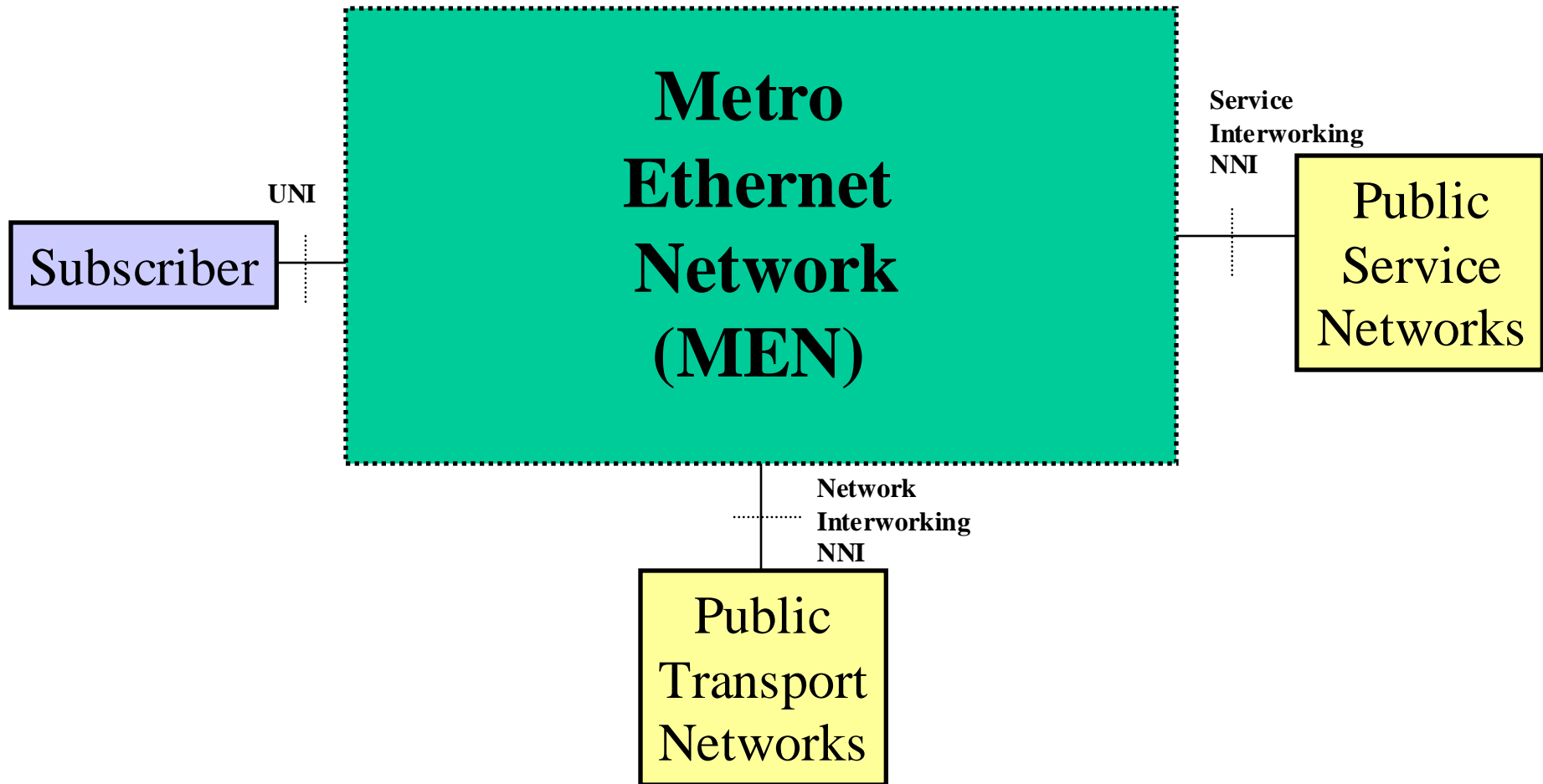
Ethernet Line (E-LINE) Service



Ethernet LAN (E-LAN) Service



MEF External Reference Point Model

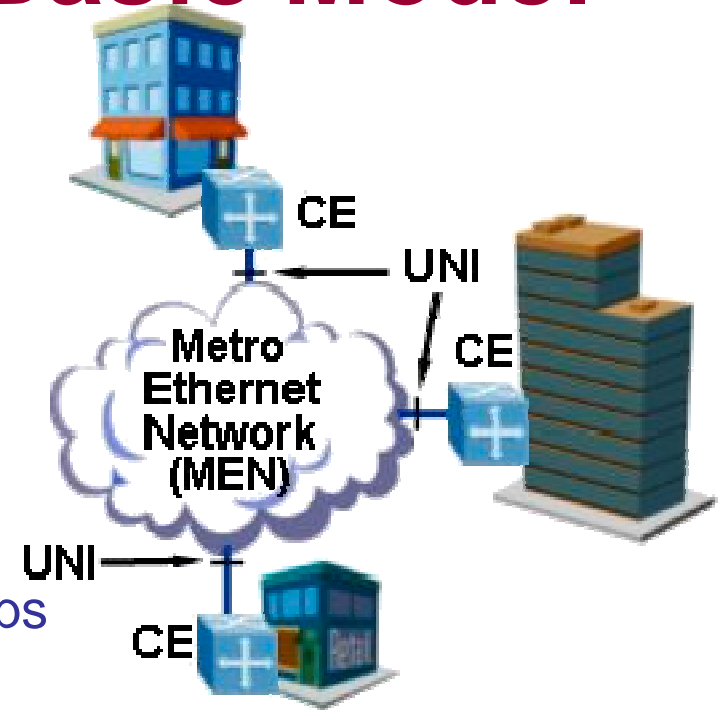


MEF External Reference Point

- **UNI**
 - Reference point between Metro Ethernet Network (MEN) and directly/virtualized attached interfaces of customer equipment.
 - Interfaces between MEN and customer equipment.
- **Service Interworking NNI**
 - Reference point between MEN and other public service MENs (Operator to Operator).
 - Interfaces between MEN and other public services networks (e.g.: ATM/FR & IP etc).
- **Network Interworking NNI**
 - Reference point between MEN and other public transport networks.
 - Interface between MEN and other public transport networks (SDH/SONET, ATM, GE, etc).

Ethernet Service – Basic Model

- CE attaches to UNI
- CE can be
 - router
 - IEEE 802.1Q bridge (switch)
- UNI (User Network Interface)
 - Standard IEEE 802.3 Ethernet PHY and MAC
 - 10Mbps, 100Mbps, 1Gbps or 10Gbps
- Metro Ethernet Network (MEN)
 - May use different transport technologies, e.g., SONET, DWDM, MPLS, RPR, etc.



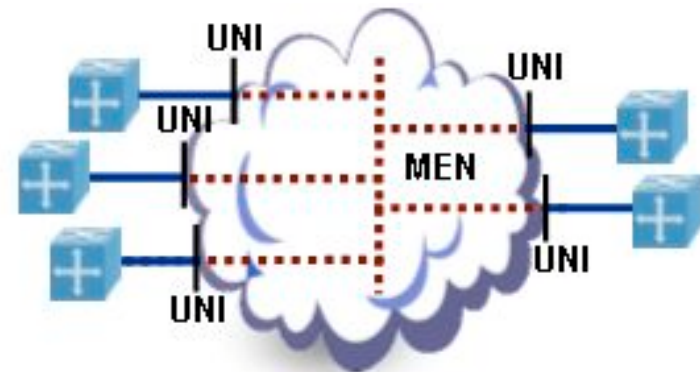
CE = Customer Equipment
UNI = User Network Interface
MEN = Metro Ethernet Network

Ethernet Virtual Connection (EVC)

- An EVC is “an associated between 2 or more UNIs”
- MEF has defined 2 EVC types
 - Point-to-Point
 - Multipoint-to-Multipoint



Point-to-Point EVC

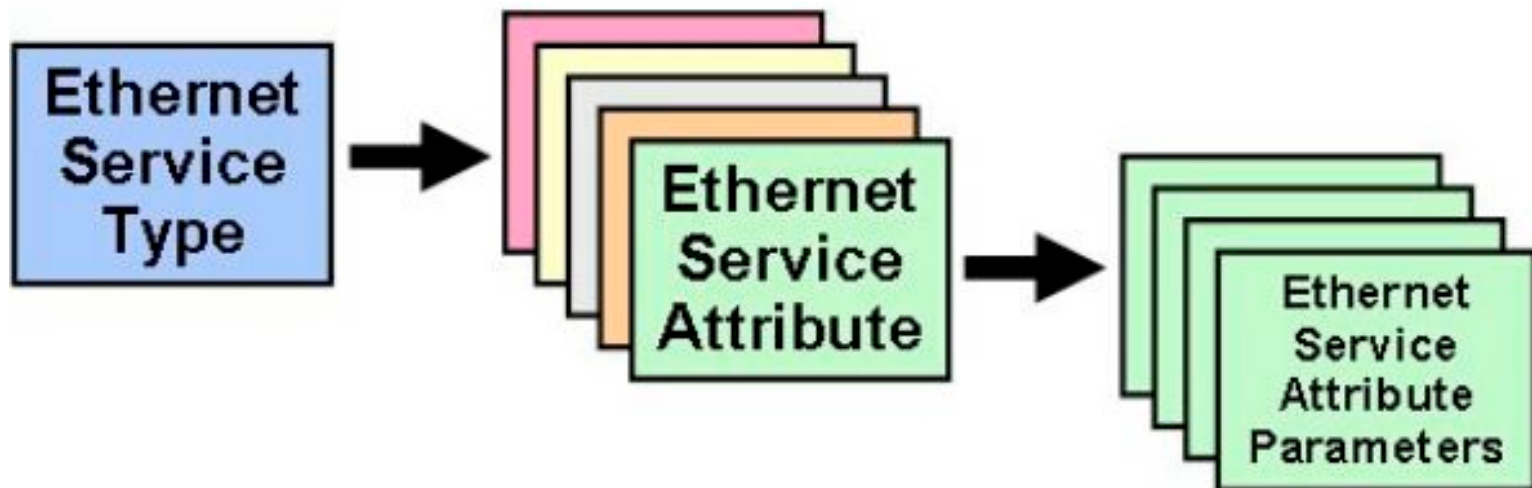


Multipoint-to-Multipoint EVC

EVCs help conceptualize the service connectivity

Defining an Ethernet Service

- Ethernet Service Definition Framework
- A service is defined via
 - Service Type
 - Service Attributes
 - Service Attribute Parameters



Ethernet Service Types

- Ethernet Service Type
 - Generic Ethernet connectivity service
- Each Ethernet Service Type
 - has a set of Ethernet Service Attributes
- MEF has defined 2 Ethernet Service Types
 - Ethernet Line (E-Line) Service
 - Ethernet LAN (E-LAN) Service

Service Types are generic constructs used to create services

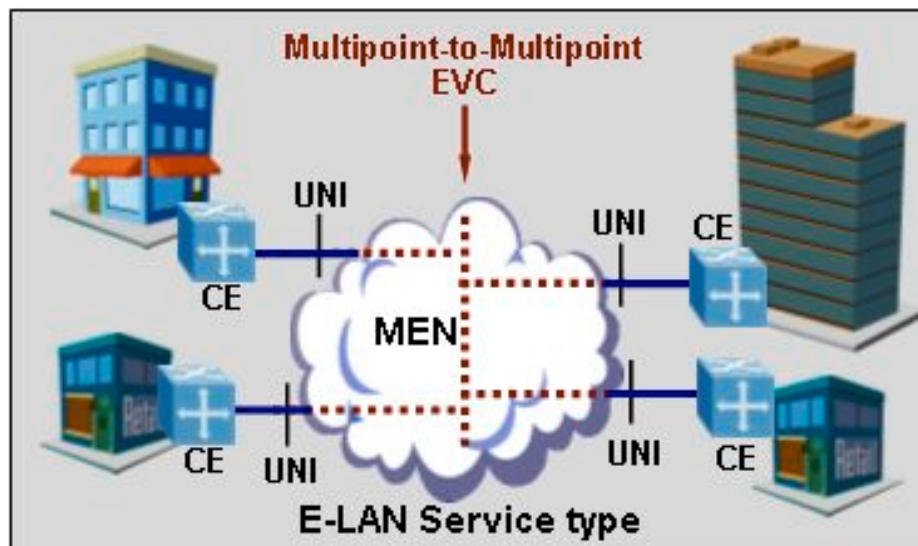
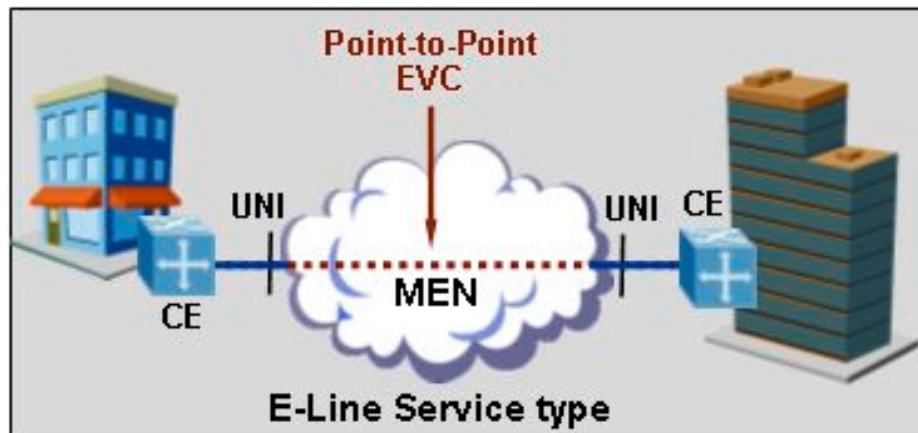
Ethernet Service Attributes

- Service Attributes define
 - the capabilities of the Ethernet Service Type
- Service Attributes for both UNI and EVC related to:
 - Physical Interface
 - Bandwidth Profiles
 - Service Performance (CoS) and CoS Identifiers (IDs)
 - Service Frame Delivery and VLAN Tag Support
 - Service Multiplexing

Service Attributes define the service

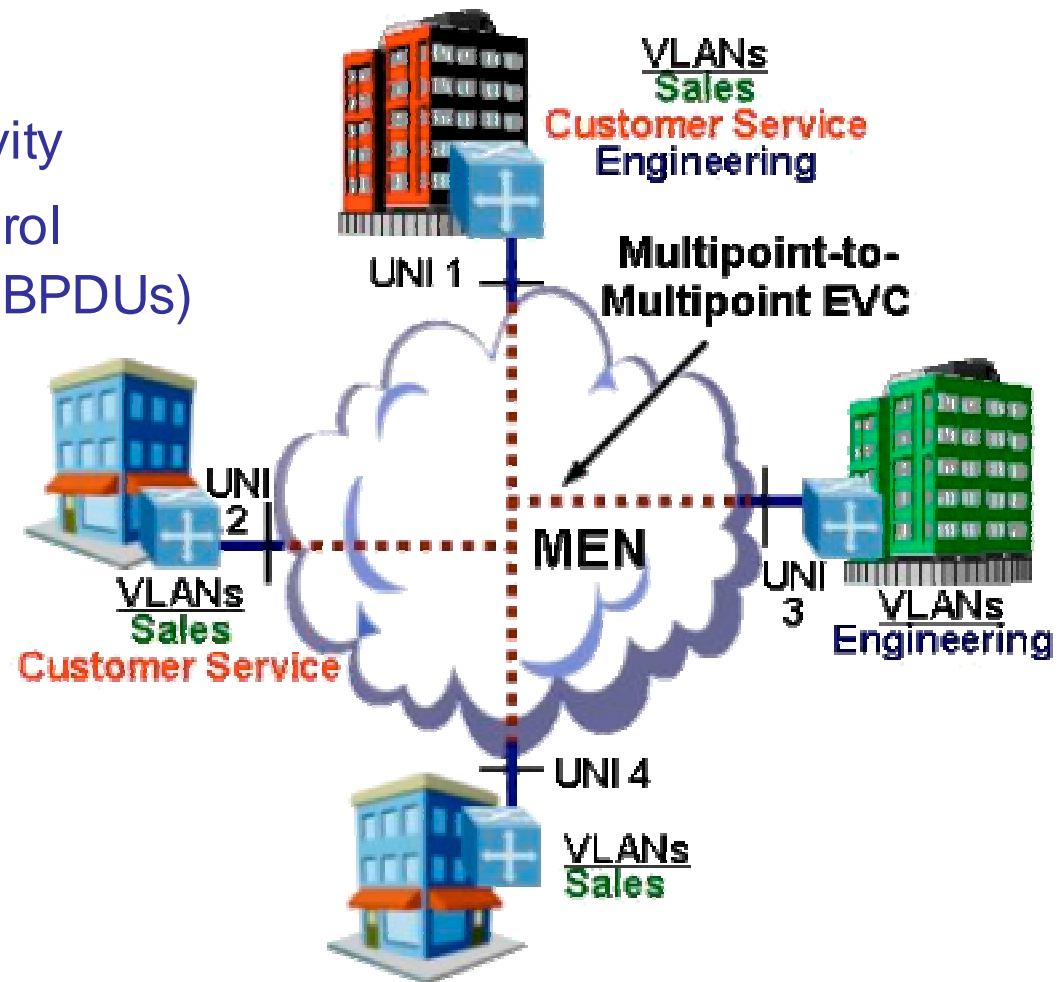
E-Line and E-LAN Service Types

- E-Line Service used to create
 - Private Line Services
 - Point-to-Point VPNs
 - Ethernet Internet Access (MP-to-P)
- E-LAN Service used to create
 - Multipoint VPNs



Example: LAN Extension using E-LAN Service

- Service provides
 - Intra-company Connectivity
 - Full transparency of control protocol service frames (BPDUs)
- New VLANs added
 - without coordination with provider




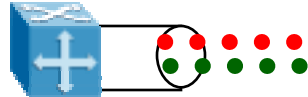
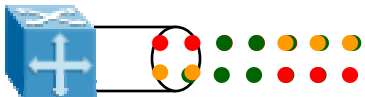
Service makes MEN
look like a LAN

Ethernet SLAs

- Many Enterprise customers will not use Metro Ethernet services
 - unless there are SLAs with performance assurances
- Critical Service Attributes
 - Bandwidth Profile
 - Class of Service (Service Performance)

Enterprise customer required CoS-based SLAs with performance assurances

Bandwidth Profiles

- Similar to Ethernet traffic management in Enterprise networks
- MEF has defined three bandwidth profiles
 - Ingress Bandwidth Profile Per UNI 
 - Ingress Bandwidth Profile Per EVC 
 - Ingress Bandwidth Profile Per CoS ID 
- 4 parameters <CIR, CBS, PIR, PBS>

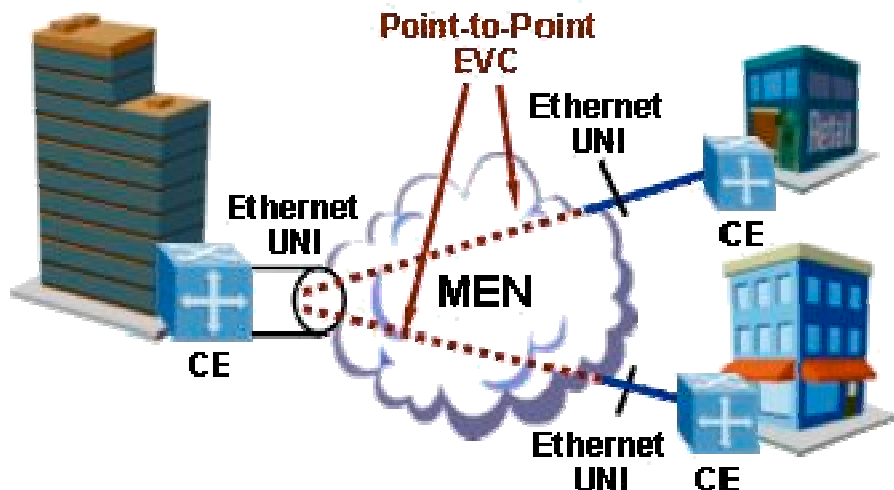
Bandwidth in 1Mbps increments

Class of Service (Service Performance)

- Service Performance specified by
 - Availability
 - Frame Delay
 - Frame Jitter
 - Frame Loss
- Service performance determined via
 - CoS ID, e.g., 802.1p user priority per EVC
 - Per UNI (port), i.e., 1 CoS for all EVCs at UNI

Performance Parameters key to supporting Enterprise mission critical data and multimedia applications

Example CoS-based Metro Ethernet SLA



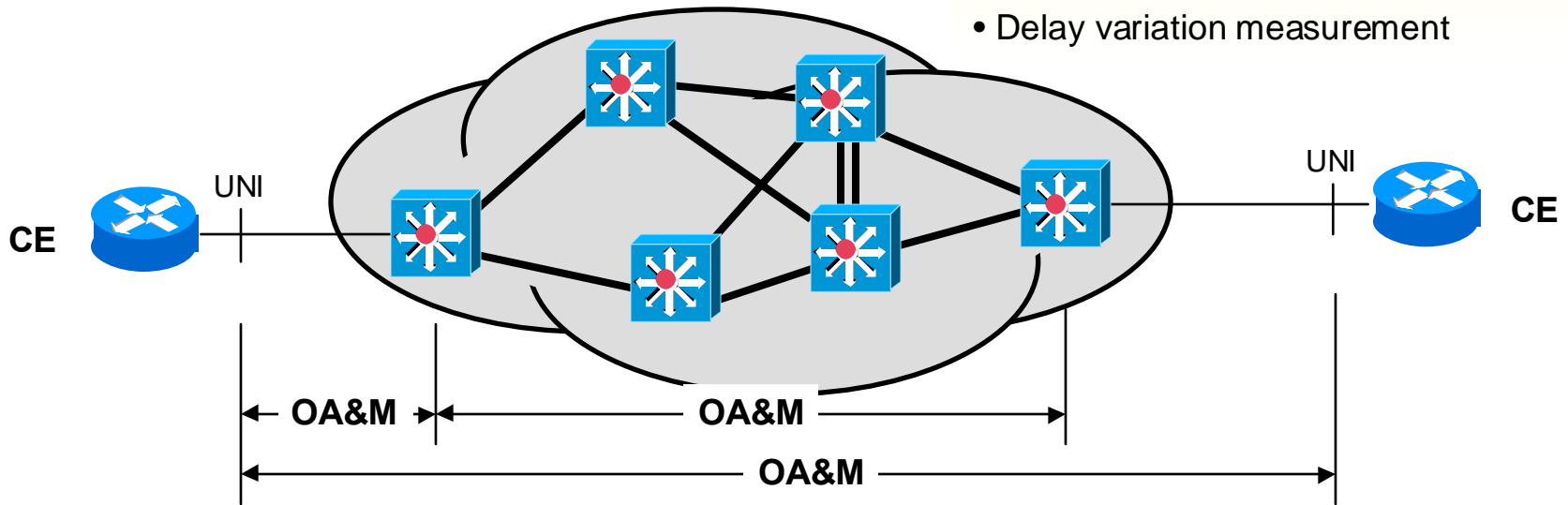
- E-Line Service
- 3 Classes of Service
- CoS determined via 802.1p
- Common SLA used with CoS-based IP VPNs

Service Class	Service Characteristics	CoS ID (802.1p)	Bandwidth Profile per EVC per CoS ID	Service Performance
Premium	Service designed to support IP telephony or IP video applications	6	CIR=PIR	Delay < 30ms Jitter < 5ms Loss < 0.1%
Silver	Supports mission critical data applications	3	CIR PIR ≤ UNI Speed	Delay < 30ms Jitter = N/S Loss < 1%
Standard	Best effort service	0	CIR=0 PIR=UNI speed	Delay = N/S Jitter = N/S Loss = N/S

Ethernet OA&M

Four basic functions:

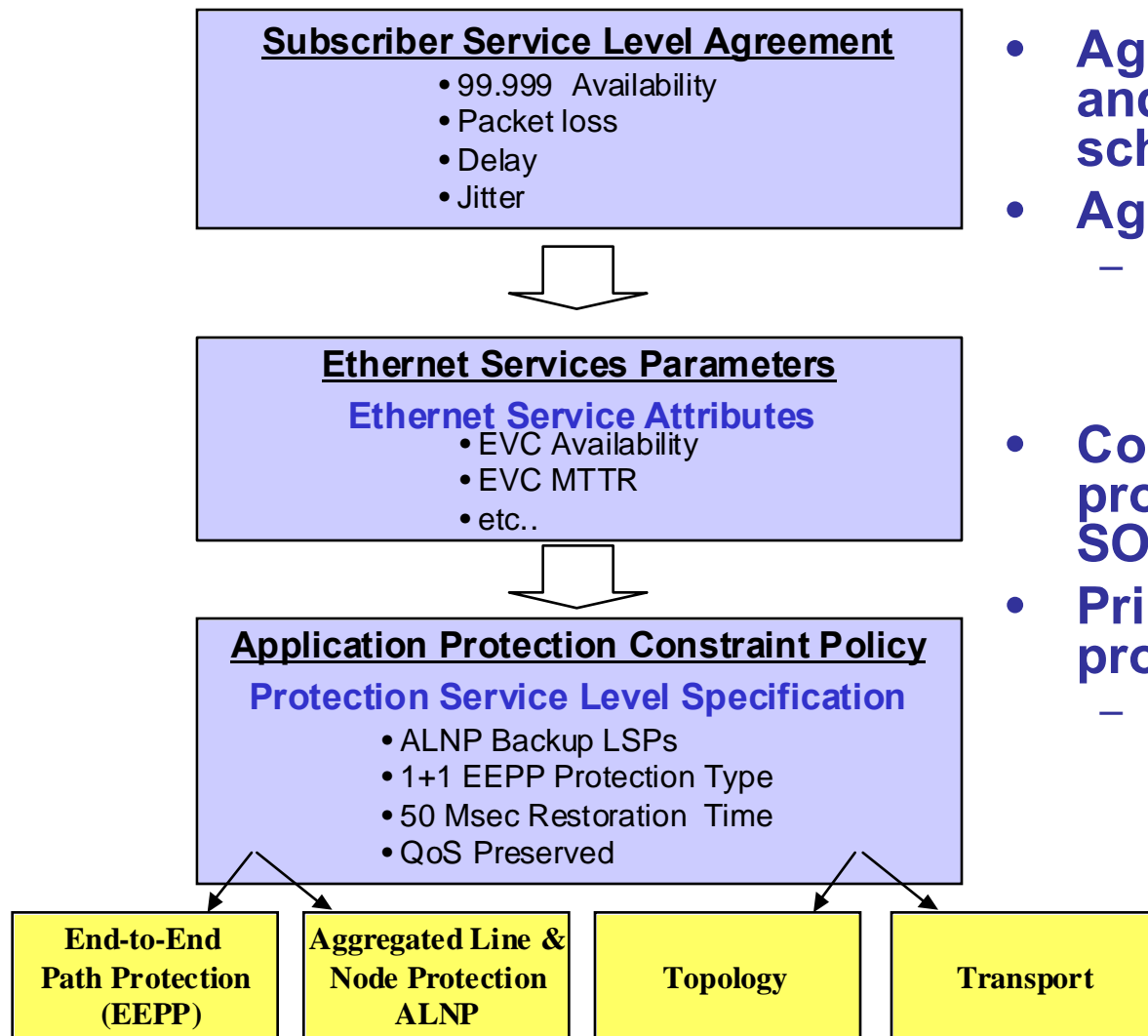
- Discovery
- Connectivity verification
- Latency and loss measurement
- Delay variation measurement



- Availability
- Status Monitoring
- Scalability
- Extensibility

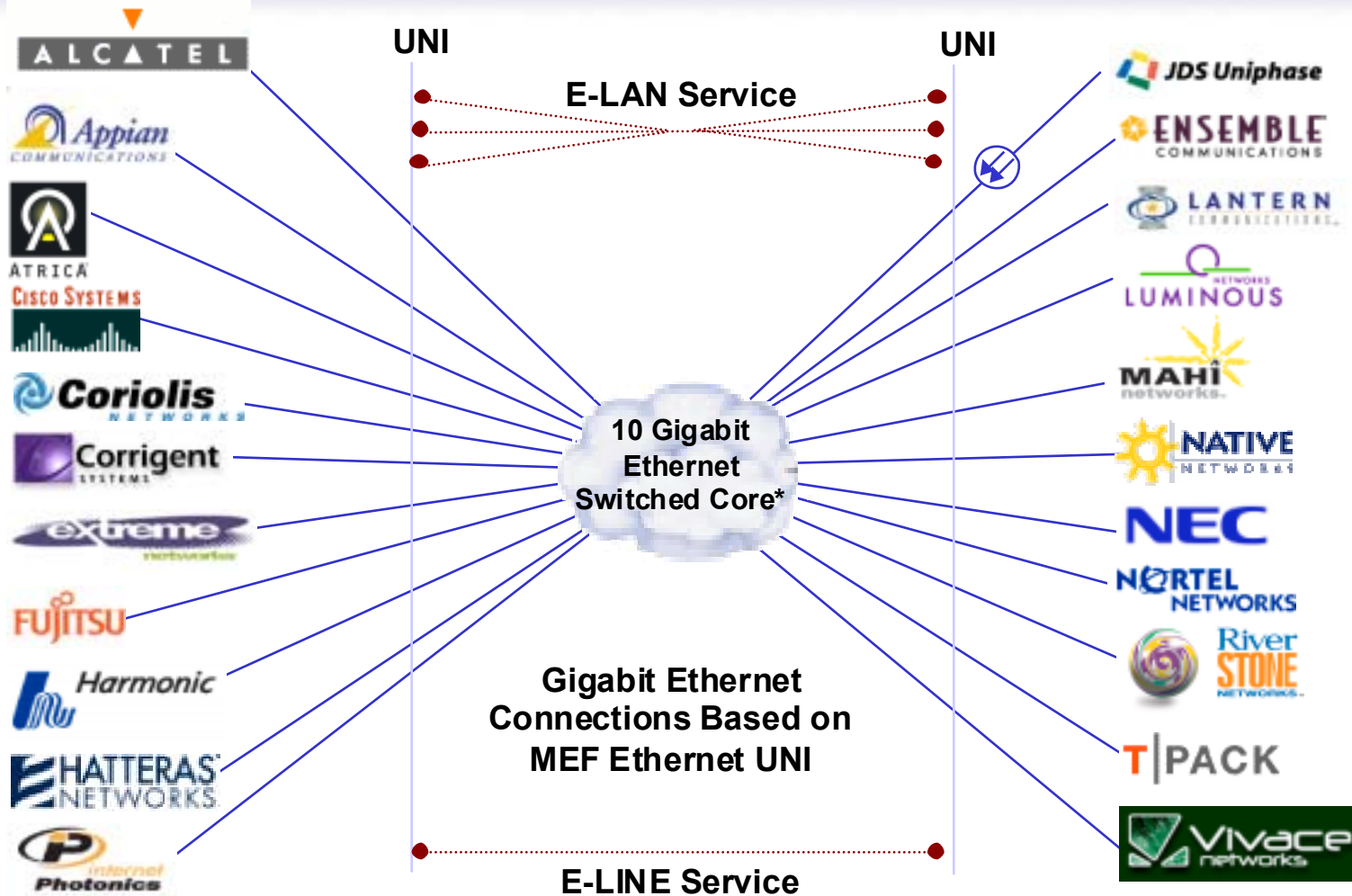
- Security
- Tunnel and Transport Independence
- Layer 3 Independence

Protection



- **Agnostic to any transport and its related protection schemes.**
- **Agnostic to any topology**
 - Does not rely on a certain topology for protection - Can work with any topology (ring, mesh, mixed, etc)
- **Co-exist with any transport protection schemes (e.g.: SONET, RPR, 802.1d).**
- **Primarily designed for the protection of EVCs.**
 - Subscriber's protection scheme is transparent (ie: STP, multi-homed)

Supercomm 2003 – Proof !



Gigabit Ethernet Connections Based on MEF Ethernet UNI

Video Server provided by:



Participating Test Equipment Vendors:



Agilent Technologies

Fiber and patch panels provided by:



Additional CES Demonstrations by:



MEF Standards Summary

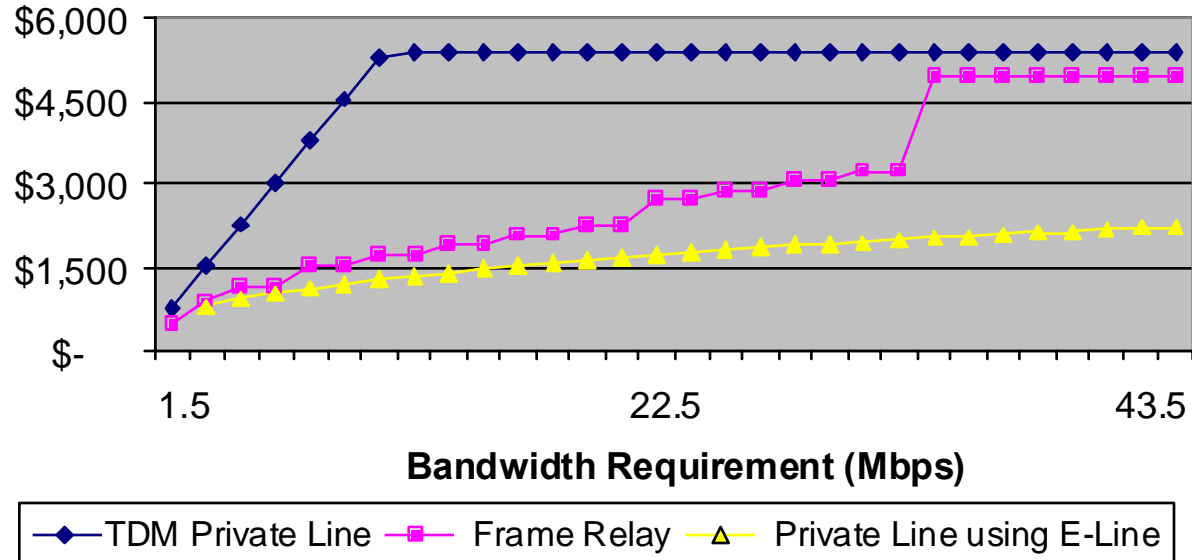
- MEF is working to fill the gaps between existing standards which are required to realise a complete MEN service solution.
- Technical work is focused on
 - Ethernet Service Specifications
 - Transport Networks Features for Protection, QoS, and NNIs
 - End-to-end management, OAM&P
 - User Interface definition (UNI)

Commercial Take-up

Critical Issues for Metro Ethernet Success ...

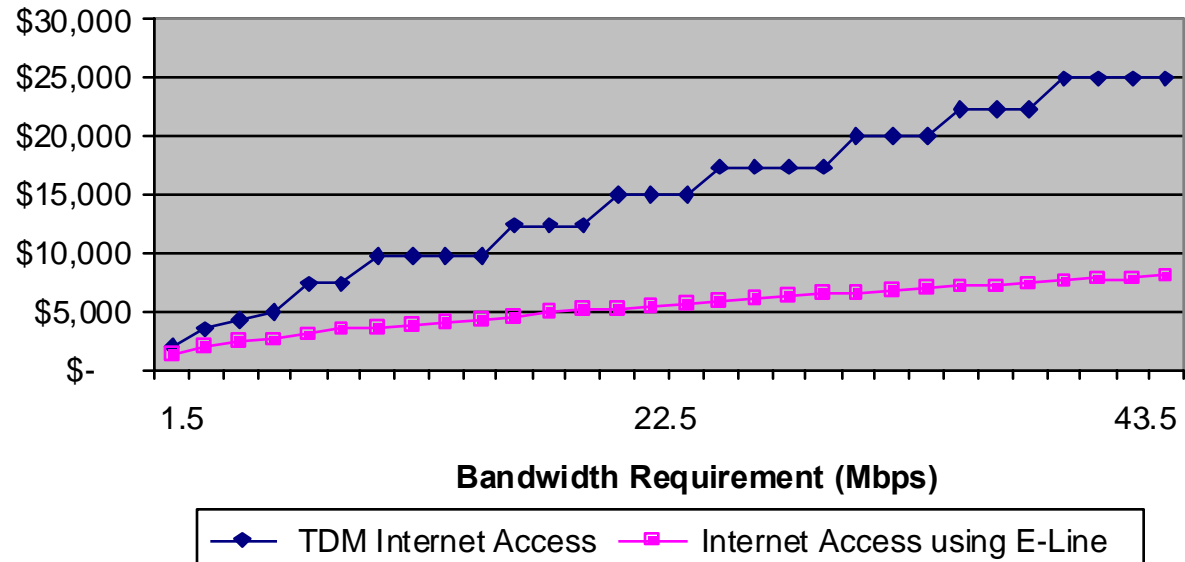
- Ethernet Service Definitions...
- Ethernet as carrier-class transport technology
 - Protection – sub 50ms
 - QoS – Guaranteed SLA
 - OAM – Manageability
 - UNI – Clear Demarcation and Automation
 - NNI – Multi-Carrier Ethernet service
 - CES – TDM over Ethernet

**Private Data Service Pricing
(Monthly Recurring Charges)**



**Monthly
Service Cost**

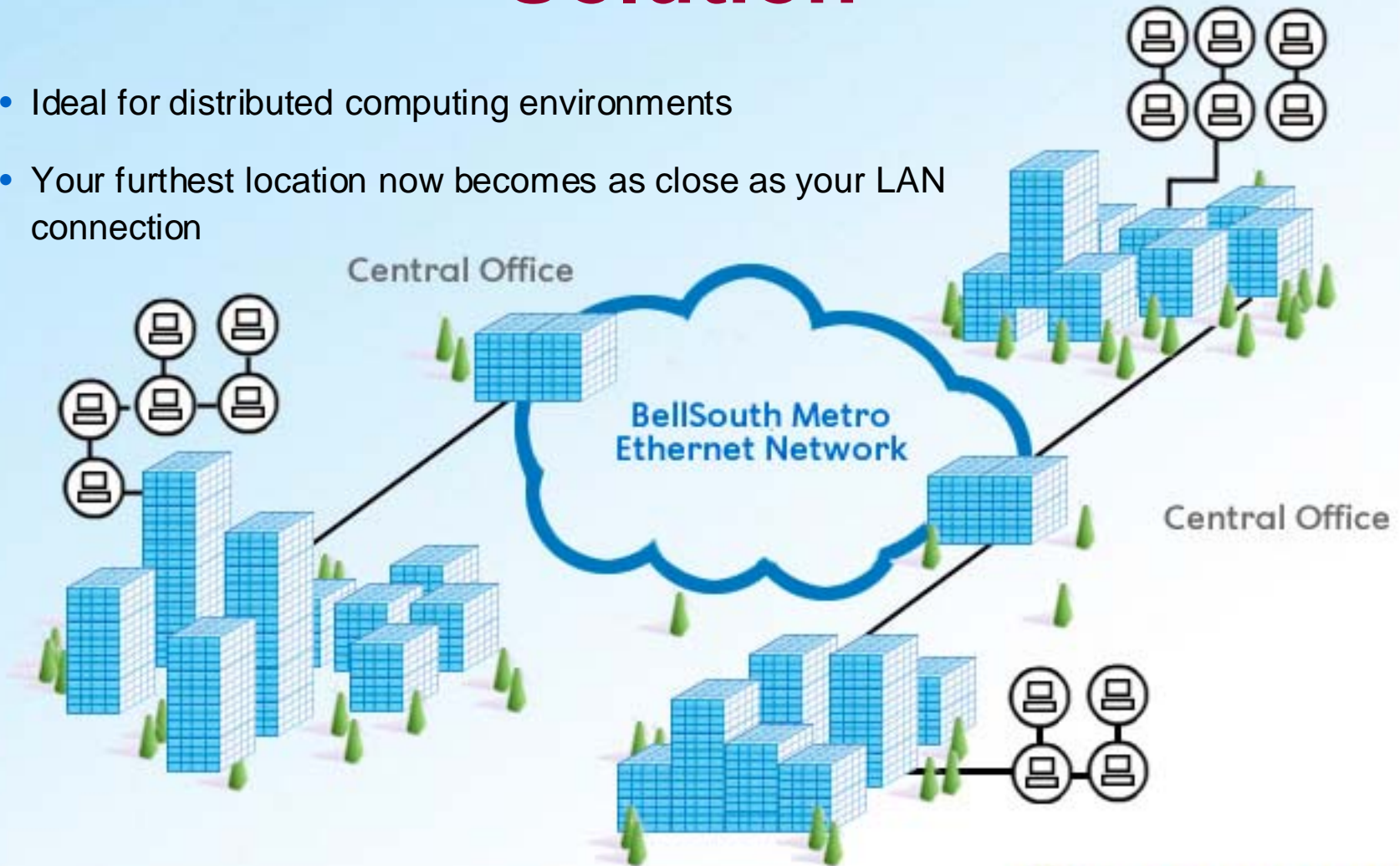
**Internet Access Service Pricing
(Monthly Recurring Charges)**





BellSouth Metro Ethernet Solution

- Ideal for distributed computing environments
- Your furthest location now becomes as close as your LAN connection



Conclusion: Ethernet Service is a Win-Win

Service Provider Benefits

- Profitable Price Differentiation
- Reduced Operating Cost
- Migration to IP without Cannibalizing
- Legacy Services
- Higher Revenue Velocity

Enterprise Benefits

- Affordable Bandwidth Additions
- No Wasted Bandwidth
- Lower Cost of CPE
- Customer Control & Flexibility



*Working to Deliver Metro Ethernet
Services Today!*

www.MetroEthernetForum.org